

STATEMENT OF FINANCIAL POSITION

	Fiscal Year:	2014	2015	2016	2017	2018	2019
	(FYR Ending):	(31DEC2014)	(31DEC2015)	(31DEC2016)	(31DEC2017)	(31DEC2018)	(31DEC2019)
ASSETS							
Cash & Equivalents		1,715,000	1,892,000	1,874,000	932,000	1,100,000	1,328,000
Receivables - Total (Net)		4,751,000	3,846,000	3,470,000	3,526,000	3,006,000	2,927,000
Inventories - Total		3,480,000	2,609,000	2,469,000	2,557,000	2,592,000	2,546,000
Prepaid Expenses		000	000	000	000	000	000
Current Assets - Other		1,804,000	611,000	667,000	505,000	906,000	829,000
Current Assets - Total		11,750,000	8,958,000	8,480,000	7,520,000	7,604,000	7,630,000
Plant, Property & Equip (Gross)		16,912,000	14,554,000	14,687,000	15,680,000	15,245,000	16,105,000
Accumulated Depreciation		7,085,000	6,192,000	6,458,000	7,003,000	6,763,000	6,804,000
Plant, Property & Equip (Net)		9,827,000	8,362,000	8,229,000	8,677,000	8,482,000	9,301,000
Investments at Equity			5,387,000	5,585,000	6,345,000	7,123,000	7,212,000
Investments and Advances - Other							000
Intangibles		43,724,000	39,432,000	38,377,000	39,724,000	38,727,000	38,805,000
Deferred Charges		53,000	69,000	159,000	158,000	132,000	516,000
Assets - Other		1,461,000	635,000	708,000	685,000	661,000	1,085,000
TOTAL ASSETS		66,815,000	62,843,000	61,538,000	63,109,000	62,729,000	64,549,000
LIABILITIES							
Accounts Payable		5,299,000	4,890,000	5,318,000	5,705,000	5,794,000	5,853,000
Notes Payable		1,305,000	236,000	2,531,000	3,517,000	3,192,000	2,638,000
Accrued Expenses		2,993,000	2,478,000	2,481,000	2,449,000	2,457,000	2,605,000
Taxes Payable							000
Debt (Long-Term) Due In One Year		1,530,000	605,000	1,451,000	1,163,000	2,648,000	1,759,000
Other Current Liabilities		2,880,000	2,713,000	2,636,000	2,959,000	2,646,000	2,467,000
Total Current Liabilities		14,007,000	10,922,000	14,417,000	15,793,000	16,737,000	15,322,000
Long Term Debt		13,865,000	14,557,000	13,217,000	12,972,000	12,532,000	14,610,000
Deferred Taxes (Balance Sheet)		5,512,000	4,750,000	4,721,000	3,376,000	3,552,000	3,338,000
Investment Tax Credit		000	000	000	000	000	000
Liabilities - Other		5,578,000	4,514,000	3,968,000	4,777,000	4,195,000	3,928,000
Noncontrolling Interest - Redeemable		000	000	000	000	000	000
TOTAL LIABILITIES		38,962,000	34,743,000	36,323,000	36,918,000	37,016,000	37,198,000
SHAREHOLDERS' EQUITY							
Preferred Stock		000	000	000	000	000	000
Common Stock		000	000	000	000	000	000
Capital Surplus		31,651,000	31,760,000	31,847,000	31,915,000	31,961,000	32,019,000
Retained Earnings (Net Other)		7,211,000	10,714,000	10,027,000	12,751,000	13,861,000	16,395,000
Less: Treasury Stock		11,112,000	14,462,000	16,713,000	18,555,000	20,185,000	21,139,000
Shareholders Equity - Parent		27,750,000	28,012,000	25,161,000	26,111,000	25,637,000	27,275,000
Noncontrolling Interest - Nonredeemable		103,000	88,000	54,000	80,000	76,000	76,000
TOTAL SHAREHOLDERS' EQUITY		27,853,000	28,100,000	25,215,000	26,191,000	25,713,000	27,351,000
TOTAL LIABILITIES AND EQUITY		66,815,000	62,843,000	61,538,000	63,109,000	62,729,000	64,549,000

INCOME STATEMENT

	Fiscal Year:	2014	2015	2016	2017	2018	2019
	(FYR Ending):	(31DEC2014)	(31DEC2015)	(31DEC2016)	(31DEC2017)	(31DEC2018)	(31DEC2019)
Sales (Net)		34,244,000	29,636,000	25,923,000	25,896,000	25,938,000	25,868,000
Cost of Goods Sold		20,782,000	17,365,000	15,047,000	15,066,000	14,762,000	14,784,000
Gross Profit		13,462,000	12,271,000	10,876,000	10,830,000	11,176,000	11,084,000
Selling, General, & Admin Expenses		7,986,000	7,220,000	6,189,000	5,859,000	5,899,000	5,854,000
Operating Income Before Depreciation		5,476,000	5,051,000	4,687,000	4,971,000	5,277,000	5,230,000
Depreciation, Depletion, & Amortiz		1,059,000	894,000	823,000	816,000	811,000	819,000
Operating Income After Depreciation		4,417,000	4,157,000	3,864,000	4,155,000	4,466,000	4,411,000
Interest Expense		781,000	650,000	618,000	401,000	452,000	595,000
Non-Operating Income/Expense		-40,000	-46,000	230,000	410,000	671,000	615,000
Special Items		-1,042,000	4,423,000	-1,678,000	-540,000	-517,000	-544,000
Pretax Income		2,554,000	7,884,000	1,798,000	3,624,000	4,168,000	3,887,000
Income Taxes - Total		353,000	593,000	129,000	688,000	773,000	2,000
Minority Interest		17,000	24,000	10,000	14,000	14,000	15,000
Income Before EI&DO		2,184,000	7,267,000	1,659,000	2,922,000	3,381,000	3,870,000
Extraordinary Items		000	000	000	000	000	000
Discontinued Operations		000	000	000	000	000	000
Net Income (Loss)		2,184,000	7,267,000	1,659,000	2,922,000	3,381,000	3,870,000
Income Before EI&DO		2,184,000	7,267,000	1,659,000	2,922,000	3,381,000	3,870,000
Preferred Dividends		000	000	000	000	000	000
Available for Common Before EI&DO		2,184,000	7,267,000	1,659,000	2,922,000	3,381,000	3,870,000
Common Stock Equivalents - Savings		000	000	000	000	000	000
Adjusted Available for Common		2,184,000	7,267,000	1,659,000	2,922,000	3,381,000	3,870,000

EARNINGS PER SHARE							
EPS - Primary, Excluding EI&DO		1.290	4.490	1.070	1.930	2.300	2.680
EPS - Primary, Including EI&DO		1.290	4.490	1.070	1.930	2.300	2.680
EPS - Fully Diluted, Excluding EI&DO		1.280	4.440	1.050	1.910	2.280	2.650
EPS - Fully Diluted, Including EI&DO		1.280	4.440	1.050	1.910	2.280	2.650

COMMON SHARES							
Common Shares for Primary EPS Calculation		1,691,000	1,618,000	1,556,000	1,513,000	1,472,000	1,445,000
Common Shares for Fully Diluted EPS Calc.		1,709,000	1,637,000	1,573,000	1,531,000	1,486,000	1,458,000
Common Shares Outstanding at Fiscal Yr End		1,663,641	1,580,033	1,528,366	1,488,136	1,451,000	1,435,006

STATEMENT OF RETAINED EARNINGS

	Fiscal Year:	2014	2015	2016	2017	2018	2019
	(FYR Ending):	(31DEC2014)	(31DEC2015)	(31DEC2016)	(31DEC2017)	(31DEC2018)	(31DEC2019)
Retained Rearnings - Beginning Balance		10,530,000	7,211,000	10,714,000	10,027,000	12,751,000	13,861,000
Net Income		2,184,000	7,267,000	1,659,000	2,922,000	3,381,000	3,870,000
Cash Dividends		964,000	1,008,000	1,094,000	1,198,000	1,359,000	1,542,000
Retained Earnings After Dividends		11,750,000	13,470,000	11,279,000	11,751,000	14,773,000	16,189,000
Change - Foreign Currency Translation		-67,000					
Adj. to Long-Term Marketable Securities		000	000	000	000	000	000
Other CMP Adj.(Stock Splits/Retirement)		-2,276,000	-1,980,000	-2,208,000	-2,257,000	-2,027,000	-1,956,000
Non-Compustat Adjustments (Plug Calculation)		-2,196,000		956,000	3,257,000	1,115,000	2,162,000
Retained Earnings - Ending Balance		7,211,000	10,714,000	10,027,000	12,751,000	13,861,000	16,395,000
Retraoactive Adjustments (Accr'g Chgs)		000	000	000	000	000	000
Retained Earnings - After Adjustments		7,211,000	10,714,000	10,027,000	12,751,000	13,861,000	16,395,000

STATEMENT OF CASH FLOWS

	Fiscal Year:	2014	2015	2016	2017	2018	2019
	(FYR Ending):	(31DEC2014)	(31DEC2015)	(31DEC2016)	(31DEC2017)	(31DEC2018)	(31DEC2019)
INDIRECT OPERATING ACTIVITIES							
Income Before Extraordinary Items		2,201,000	7,291,000	1,669,000	2,936,000	3,395,000	3,885,000
Depreciation and Amortizations		1,059,000	894,000	823,000	816,000	811,000	1,047,000
Extraordinary Items and Disc. Operations		000	000	000	000	000	000
Deferred Taxes		-186,000	-30,000	-141,000	-1,206,000	233,000	-631,000
Equity in Net Loss (Earnings)			2,000	-226,000	-308,000	-368,000	-192,000
Sale of PPEq and Investments - Loss (Gain)		000			-226,000	000	-44,000
Funds from Operations - Other		62,000	-5,052,000	919,000	1,574,000	-26,000	348,000
Receivables - Decrease (Increase)		184,000	44,000	31,000	-24,000	257,000	124,000
Inventory - Decrease (Increase)		-188,000	-49,000	62,000	-18,000	-204,000	31,000
Accounts/P and Accrued Liabs - Inc(Dec)		387,000	659,000	409,000	5,000	236,000	4,000
Income Taxes - Accrued - Increase(Decrease)							
Other Assets and Liabilities - Net Change		43,000	-31,000	-708,000	-956,000	-386,000	-607,000
Operating Activities - Net Cash Flow		3,562,000	3,728,000	2,838,000	2,593,000	3,948,000	3,965,000
INVESTING ACTIVITIES							
Investments - Increase		000	544,000	000	000	000	000
Sale of Investments		000	000	000	000	000	000
Short term Investments - Change		000	000	000	000	000	000
Capital Expenditures		1,642,000	1,514,000	1,224,000	1,014,000	1,095,000	925,000
Sale of Property Plant and Equipment							
Acquisitions		7,000	527,000	246,000	000	528,000	284,000
Investing Activities - Other		7,000	5,234,000	441,000	713,000	399,000	249,000
Investing Activities - Net Cash Flow		-1,642,000	2,649,000	-1,029,000	-301,000	-1,224,000	-960,000
FINANCING ACTIVITIES							
Sale of Common and Preferred Stock		000	000	000	000	000	000
Purchase of Common and Preferred Stock		1,700,000	3,622,000	2,601,000	2,174,000	2,020,000	1,480,000
Cash Dividends		964,000	1,008,000	1,094,000	1,198,000	1,359,000	1,542,000
Long Term Debt - Issuance		3,032,000	4,624,000	5,640,000	350,000	2,948,000	3,136,000
Long Term Debt - Reduction		3,017,000	4,975,000	6,186,000	1,470,000	1,821,000	2,677,000
Current Debt - Changes		-233,000	-1,028,000	2,250,000	924,000	-288,000	-537,000
Financing Activities - Other		194,000	126,000	129,000	207,000	211,000	313,000
Financing Activities - Net Cash Flow		-2,688,000	-5,883,000	-1,862,000	-3,361,000	-2,329,000	-2,787,000
Exchange Rate Effect		-223,000	-255,000	-76,000	89,000	-56,000	10,000
Cash and Cash Equivalents - Change		-991,000	239,000	-129,000	-980,000	339,000	228,000
OTHER INFORMATION							
Interest Paid - Net<		827,000	747,000	630,000	398,000	491,000	486,000
Income Taxes Paid		1,238,000	745,000	527,000	848,000	864,000	981,000

ADDITIONAL SCHEDULES

Inventories - Work in Process	0.00	0.00	0.00	0.00	0.00	0.00
Inventories - Finished Goods	2,358,000	1,930,000	1,865,000	1,975,000	1,987,000	1,953,000
Inventories - Other	0.00	-103,000	-118,000	-129,000	-121,000	-114,000
Inventories - Total	3,480,000	2,609,000	2,469,000	2,557,000	2,592,000	2,546,000
LESS: Debt (Long Term) Due In One Year	-1,530,000	-605,000	-1,451,000	-1,163,000	-2,648,000	-1,759,000
Debt - Convertible Subordinated	0.00	0.00	0.00	0.00	0.00	0.00
Debt - Senior Convertible	0.00	0.00	0.00	0.00	0.00	0.00
Debt - Subordinated	0.00	0.00	0.00	0.00	0.00	0.00
Debt - Notes	15,364,000	15,150,000	14,659,000	14,130,000	15,178,000	14,116,000
Debt - Debentures	0.00	0.00	0.00	0.00	0.00	0.00
Debt - Long Term - Other	31,000	12,000	9,000	5,000	2,000	403,000
Debt - Capitalized Lease Obligations						91,000
Long Term Debt Total	13,865,000	14,557,000	13,217,000	12,972,000	12,532,000	14,610,000
Property, Plant and Equipment (Cost)						
Beginning Balance						
Capital Expenditures	1,642,000	1,514,000	1,224,000	1,014,000	1,095,000	925,000
Retirements						
Other Changes						
Ending Balance	16,912,000	14,554,000	14,687,000	15,680,000	15,245,000	16,105,000
Accumulated Depreciation on PPE						
Beginning Balance						
Depreciation Expense						
Depletion Expense						
Retirements						
Other Changes						
Ending Balance	7,085,000	6,192,000	6,458,000	7,003,000	6,763,000	6,804,000
Deferred Taxes - Federal	28,000	136,000	141,000	-1,256,000	171,000	97,000
Deferred Taxes - Foreign	-225,000	-163,000	-290,000	15,000	0.00	-773,000
Deferred Taxes - State	11,000	-3,000	8,000	33,000	61,000	45,000
Income Taxes - Federal	-125,000	-90,000	-227,000	1,322,000	-34,000	145,000
Income Taxes - Foreign	644,000	707,000	490,000	541,000	552,000	459,000
Income Taxes - State	20,000	6,000	7,000	33,000	23,000	29,000
Income Taxes - Other	0.00	0.00	0.00	0.00	0.00	0.00
Income Taxes - Total	353,000	593,000	129,000	688,000	773,000	2,000
Common Shares Reserved For Conversion						
Convertible Debt						
Preferred Stock						
Stock Options						
Warrants and Other						
Total						
ADDITIONAL DATA						
Fiscal Year:	2014	2015	2016	2017	2018	2019
(FYR Ending):	(31DEC2014)	(31DEC2015)	(31DEC2016)	(31DEC2017)	(31DEC2018)	(31DEC2019)
Acquisitions - Income Contribution	0.00					
Acquisitions - Sales Contribution	0.00					